Net neutrality: an issue in Europe and France?

29th May 2007 X - Telecom Paris Net neutrality Workshop Marc Lebourges – France Télécom

Opinions expressed are the personal view of the speaker





Slide 1

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Agenda

- Net neutrality : not a regulatory subject
 - USA: 2 years after
 - Europe France Net Neutrality : not an regulatory issue
- Economic problem : growing costs / flat revenues
 - Players and rules in the Internet value chain
 - Access providers / Service editors new economic models

USA, 2 years after

- **2005**
 - FCC Rulemaking & Policy statement
 - RBoc fiber announcements on FTTx
- **2006**
 - Experts, public and political debate
 - COPE
 - Rejection of Net neutrality proposed bills
 - Mid-term election
 - ATT/Bell South net neutrality 30 months commitment
- March 2007
 - FCC NOI

Europe – France Net Neutrality : not a regulatory issue

- 2007 OECD draft document
- 2006 European Commission consultation document on the Review
 - A few lines on net neutrality no other echoes since
 - DSL still regulated in Europe :
 - Priority for access competition
 - Access and interconnection obligations
- March 2007 UK public debate on Net Neutrality
 - Not an UK issue
- France
 - No specific net neutrality news
 - But Arcep's decision on Value Added Services on narrow band access
 - First decision by a European regulator on online service regulation
 - Legal basis largely independent from narrow/broad band

Players and Rules in the Internet value chain

Access provider – Transit carrier – Hosting – Editor – Producer

• Editor: commercial management and legal liability on content and rights

- Public Internet access regulation: no discriminatory contract between access and editors in the public Internet => freedom issues (economic, cultural, political ...)
- Private Intranet : no specific regulation, if no abuse of dominant position
- Types of traffic priority :
 - For network security reasons
 - Because all traffic have not the same needs (e.g. UDP vs. TCP)
 - Related to economical optimisation : traffic value / cost of occupation
- Net neutrality issues only in the access network, not on transit Paris, 29th May 2007 – Company confidential

Access Providers / Service Editors new economic models

- Overstated impact of tariff based traffic priority on value transfer
- Usage growth / Triple play expansion -> Higher costs : who pays ?
- Solution in Arcep's decision on narrowband Value Added Services
 - 3 relevant economic models / Two Sided Markets
 - Normal communication price to service editor
 - Low retail price communication subsidized by service editor
 - High retail price communication shared between service editor and access provider
 - Fully symmetrical non discrimination obligations :
 - Between all access providers (not only incumbent)
 - Between access providers and service editors (who have the market power)